## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): August 18, 2004

## COCA-COLA BOTTLING CO. CONSOLIDATED

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

**0-9286** (Commission File Number)

56-0950585 (IRS Employer Identification No.)

4100 Coca-Cola Plaza, Charlotte, North Carolina 28211

(Address of principal executive offices)(Zip Code)

(704) 557-4400

(Registrant's telephone number, including area code)

- Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.
  - (a) Financial Statements. Not applicable.
  - (b) Pro Forma Financial Information. Not applicable.
    - (c) Exhibits. The following exhibit is being furnished pursuant to Item 12 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and shall not be incorporated by reference into any filings made by Coca-Cola Bottling Co. Consolidated (the "Company") under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.
  - 99.1 Report to Stockholders issued on August 18, 2004.
- Item 12. Results of Operations and Financial Condition.

On August 18, 2004, the Company issued its Report to Stockholders for the period ended June 27, 2004. A copy of this Report to Stockholders is attached as Exhibit 99.1.

**Signatures** 

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

COCA-COLA BOTTLING CO. CONSOLIDATED (REGISTRANT)

Date: August 18, 2004 BY:

David V. Singer
Principal Financial Officer of the Registrant
and
Executive Vice President and Chief Financial Officer

DAVID V. SINGER

## SECURITIES AND EXCHANGE COMMISSION

Washington, DC

## **EXHIBITS**

## ON FORM 8-K

Date of Event Reported: August 18, 2004

Commission File No: 0-9286

## COCA-COLA BOTTLING CO. CONSOLIDATED

EXHIBIT INDEX

Exhibit No.

Exhibit Description

99.1

Report to Stockholders for the period ended June 27, 2004.



#### Report to Stockholders: For the Period Ended June 27, 2004

#### **Dear Stockholders:**

Your Company reported net income for the second quarter of 2004 of \$10.6 million or \$1.17 per share compared to net income of \$11.9 million or \$1.32 per share for the second quarter of 2003. Net income in the second quarter of 2004 included a one-time unfavorable non-cash impact of approximately \$1.0 million or \$.11 per share due to a change in the manner in which The Coca-Cola Company provides marketing funding support to the Company. In the second quarter of 2003, net income reflected a nonrecurring tax benefit of \$3.1 million or \$.34 per share. Net income for the first half of 2004 was \$13.4 million or \$1.48 per share compared to net income of \$13.3 million or \$1.47 per share for the first half of 2003.

The key driver behind improved operating performance in the second quarter and first half of 2004 was higher net pricing as average revenue per case increased by approximately 5% and 4.5%, respectively. Bottle/can volume was 0.3% lower and 0.6% lower in the second quarter and first half of 2004, respectively. Volume was enhanced by growth in Dasani, solid performance in our diet carbonated soft drink portfolio and product innovation, but offset by softness in the overall carbonated soft drink category. Product innovation continues to be an important factor in our overall bottle/can volume trend. The Company successfully introduced Coca-Cola C2, a new mid-calorie product from The Coca-Cola Company, during June 2004. With the introduction of Coca-Cola C2, the Coca-Cola system in the U. S. also launched an 8-pack can Fridge Pack™. Bottle/can volume of Coca-Cola C2 and diet Coke with Lime, which was introduced in the first quarter of 2004, represented approximately 3% of the Company's overall volume in the second quarter of 2004.

Debt was approximately \$81 million lower at the end of the second quarter of 2004 compared to the end of the second quarter of 2003. The Company continues to reduce debt by a combination of solid earnings, managing capital spending and a continuing focus on working capital management.

We are pleased with the initial results from the introduction of diet Coke with Lime and Coca-Cola C2 in 2004 and will continue to review opportunities for additional volume and margin with new brand and packaging introductions. Our continued success will require an ongoing focus and monitoring of the appropriate balance between net pricing and volume.

J. Frank Harrison, III Chairman and Chief Executive Officer William B. Elmore President and Chief Operating Officer





## CONSOLIDATED BALANCE SHEETS

In Thousands

|   | Unaudited<br>June 27,<br>2004 | Dec. 28,<br>2003 | Unaudited<br>June 29,<br>2003 |  |  |
|---|-------------------------------|------------------|-------------------------------|--|--|
| Assets                                      |                               |                  |                               |  |  |
| Current Assets:                             |                               |                  |                               |  |  |
| Cash  | \$ 9,009                      | \$ 18,044        | \$ 7,272                      |  |  |
| Trade accounts receivable, net              | 92,487                        | 82,222           | 84,858                        |  |  |
| Accounts receivable, other                  | 12,560                        | 28,775           | 15,356                        |  |  |
| Inventories                                 | 54,360                        | 36,891           | 40,114                        |  |  |
| Cash surrender value of life insurance, net | 20,170                        | 27,765           | -, -                          |  |  |
| Other current assets                        | 9,686                         | 6,981            | 8,565                         |  |  |
| Total current assets                        | 198,272                       | 200,678          | 156,165                       |  |  |
| Property, plant and equipment, net          | 426,385                       | 446,708          | 461,707                       |  |  |
| Leased property under capital leases, net   | 78,731                        | 43,109           | 44,342                        |  |  |
| Other assets                                | 26,815                        | 27,653           | 60,912                        |  |  |
| Franchise rights, net                       | 520,672                       | 520,672          | 520,672                       |  |  |
| Goodwill, net                               | 102,049                       | 102,049          | 101,754                       |  |  |
| Other identifiable intangible assets, net   | 7,461                         | 9,051            | 9,631                         |  |  |
| Total                                       | \$ 1,360,385                  | \$ 1,349,920     | \$ 1,355,183                  |  |  |
| Liabilities and Stockholders' Equity        |                               |                  |                               |  |  |
| Current Liabilities:                        |                               |                  |                               |  |  |
| Current portion of long-term debt           | \$ 39                         | \$ 78            | \$ 39                         |  |  |
| Current portion of obligations under        |                               |                  |                               |  |  |
| capital leases                              | 1,845                         | 1,337            | 1,444                         |  |  |
| Accounts payable and accrued expenses       | 147,160                       | 132,904          | 137,847                       |  |  |
| Total current liabilities                   | 149,044                       | 134,319          | 139,330                       |  |  |
| Deferred income taxes                       | 165,212                       | 156,094          | 152,735                       |  |  |
| Other liabilities                           | 122,146                       | 125,299          | 115,752                       |  |  |
| Obligations under capital leases            | 80,100                        | 44,226           | 44,829                        |  |  |
|   | 744,439                       | 802,639          |                               |  |  |
| Long-term debt                              | 744,439                       |                  | 825,078                       |  |  |
| Total liabilities                           | 1,260,941                     | 1,262,577        | 1,277,724                     |  |  |
| Minority interest                           | 36,969                        | 34,871           | 32,832                        |  |  |
| Stockholders' equity                        | 62,475                        | 52,472           | 44,627                        |  |  |
| Total                                       | \$ 1,360,385                  | \$ 1,349,920     | \$ 1,355,183                  |  |  |



# CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) In Thousands (Except Per Share Data)

|   |    | Second Quarter |      |         | First Half |         |      |         |
|---|----|----------------|------|---------|------------|---------|------|---------|
|   |    | 2004           | 2003 |         | 003 2004   |         | 2003 |         |
| Net sales   | \$ | 333,711        | \$ 3 | 318,165 | \$         | 616,438 | \$   | 593,365 |
| Cost of sales, excluding depreciation expense shown below   |    | 173,026        |      | 165,061 |            | 315,236 |      | 305,713 |
| Gross margin  |    | 160,685        |      | 153,104 |            | 301,202 |      | 287,652 |
| Selling, delivery and administrative expenses, excluding depreciation expense   | _  |                | _    |         |            |         |      |         |
| shown below   |    | 111,924        |      | 106,479 |            | 218,494 |      | 208,457 |
| Depreciation expense  |    | 17,661         |      | 19,282  |            | 35,313  |      | 38,297  |
| Amortization of intangibles   |    | 795            |      | 767     |            | 1,590   |      | 1,465   |
| In a constant of the constant |    | 20.205         |      | 26.576  | _          | 45.005  |      | 20, 422 |
| Income from operations  |    | 30,305         |      | 26,576  |            | 45,805  |      | 39,433  |
| Interest expense  |    | 10,676         |      | 10,916  |            | 20,984  |      | 21,287  |
| Minority interest   |    | 1,651          |      | 1,142   | _          | 2,098   |      | 1,258   |
| Income before income taxes  |    | 17,978         |      | 14,518  |            | 22,723  |      | 16,888  |
| Income taxes  |    | 7,355          |      | 2,618   |            | 9,305   |      | 3,581   |
| Net income  | \$ | 10,623         | \$   | 11,900  | \$         | 13,418  | \$   | 13,307  |
|   |    |                | _    |         |            |         |      |         |
| Basic net income per share  | \$ | 1.17           | \$   | 1.32    | \$         | 1.48    | \$   | 1.47    |
| Diluted net income per share  | \$ | 1.17           | \$   | 1.32    | \$         | 1.48    | \$   | 1.47    |
| Weighted average number of common shares outstanding  |    | 9,063          |      | 9,043   |            | 9,063   |      | 9,043   |
| Weighted average number of common shares outstanding — assuming dilution  |    | 9,063          |      | 9,043   |            | 9,063   |      | 9,043   |
| Cash dividends per share  |    |                |      |         |            |         |      |         |
| Common Stock  | \$ | .25            | \$   | .25     | \$         | .50     | \$   | .50     |
| Class B Common Stock  | \$ | .25            | \$   | .25     | \$         | .50     | \$   | .50     |



#### STOCKHOLDER INFORMATION

#### **Corporate Address**

The corporate office is located at 4100 Coca-Cola Plaza, Charlotte, NC 28211. The mailing address is Coca-Cola Bottling Co. Consolidated, P.O. Box 31487, Charlotte, NC 28231.

#### **Company Website**

www.cokeconsolidated.com

#### **Common Stock Listing**

Coca-Cola Bottling Co. Consolidated is listed on the Nasdaq National Market System under the ticker symbol - COKE.

## **Stockholder Inquiries**

The Company's transfer agent is responsible for stockholder records, issuance of stock certificates and distribution of dividend payments and IRS Form 1099s. The transfer agent also administers plans for dividend reinvestment and direct deposit. Stockholder requests and inquiries concerning these matters are most efficiently answered by corresponding directly with Wachovia Bank, N.A., Attention: Corporate Trust Client Services NC-1153, 1525 West W.T. Harris Blvd. 3C3, Charlotte, NC 28288-1153. Communication may also be made by calling Toll Free (800) 829-8432, Local (704) 590-7375 or Fax (704) 590-7598.

### **Stockholder Reports**

Additional copies of the Company's Annual Report on Form 10-K or Quarterly Reports on Form 10-Q to the Securities and Exchange Commission ("SEC") are available without charge upon written request to David V. Singer, Executive Vice President, Chief Financial Officer, Coca-Cola Bottling Co. Consolidated, P.O. Box 31487, Charlotte, NC 28231. These filings are also available on the Company's website as well as on the SEC's website.

#### CAUTIONARY INFORMATION REGARDING FORWARD-LOOKING STATEMENTS

This Report to Stockholders, as well as information included in, or incorporated by reference from, future filings by the Company with the Securities and Exchange Commission and information contained in written material, press releases and oral statements issued by or on behalf of the Company, contains, or may contain, forward-looking management comments and other statements that reflect management's current outlook for future periods. These statements include, among others, statements relating to management of capital spending and working capital and an ongoing focus and monitoring of the appropriate balance between net pricing and volume. These statements and expectations are based on the currently available competitive, financial and economic data along with the Company's operating plans, and are subject to future events and uncertainties. Among the events or uncertainties which could adversely affect future periods are: lower than expected selling prices resulting from increased marketplace competition; an inability to meet performance requirements for expected levels of certain marketing funding support payments from The Coca-Cola Company or other beverage companies; changes in how significant customers market or promote our products; reduced advertising and marketing spending by The Coca-Cola Company or other beverage companies; an inability to meet requirements under bottling contracts; the inability of our aluminum can or PET bottle suppliers to meet our sales demand; significant changes from expectations in the cost of raw materials; higher than expected insurance premiums and fuel costs; lower than anticipated returns on pension plan assets; higher than anticipated health care costs; unfavorable interest rate fluctuations; higher than anticipated cash payments for income taxes; unfavorable weather conditions; inability to increase selling prices to offset higher raw material costs; significant changes in debt ratings impacting the Company's ability to borrow; terrorist attacks, war or other civil dist