# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):

August 9, 2011

# **COCA-COLA BOTTLING CO. CONSOLIDATED**

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation) <u>0-9286</u> (Commission File Number) <u>56-0950585</u> (IRS Employer Identification No.)

4100 Coca-Cola Plaza, Charlotte, North Carolina 28211 (Address of principal executive offices) (Zip Code)

(704) 557-4400 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

| ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)                  |
|--|
| ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)                 |
| □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) |
| ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |

### Item 2.02. Results of Operations and Financial Condition.

On August 9, 2011, Coca-Cola Bottling Co. Consolidated (the "Company") issued a news release announcing its financial results for the quarter ended July 3, 2011. A copy of the news release is furnished as Exhibit 99.1 hereto.

# Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits.
  - 99.1 News release issued on August 9, 2011, reporting the Company's financial results for the quarter ended July 3, 2011.

### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# COCA-COLA BOTTLING CO. CONSOLIDATED

(REGISTRANT)

Principal Financial Officer of the Registrant and
Senior Vice President, Shared Services and
Chief Financial Officer

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC

**EXHIBITS** 

CURRENT REPORT ON FORM 8-K

Date of Event Reported: August 9, 2011 Commission File No: 0-9286

### COCA-COLA BOTTLING CO. CONSOLIDATED

EXHIBIT INDEX

Exhibit No. Exhibit Description

News release issued on August 9, 2011, reporting the Company's financial results for the quarter ended July 3, 2011.

### Coca-Cola Bottling Co. Consolidated, 4100 Coca-Cola Plaza, Charlotte, NC 28211

# News Release

Media Contact:

Lauren C. Steele

VP — Corporate Affairs

704-557-4551

Investor Contact:

James E. Harris Senior VP — CFO 704-557-4582

FOR IMMEDIATE RELEASE

CONSOLIDATED

August 9, 2011

Symbol: COKE

Quoted: The NASDAQ Stock Market (Global Select Market)

### Coca-Cola Bottling Co. Consolidated Reports Second Quarter and First Half 2011 Results

CHARLOTTE, NC — Coca-Cola Bottling Co. Consolidated (NASDAQ: COKE) today announced it earned \$11.1 million, or basic net income per share of \$1.21, on net sales of \$422.9 million for the second quarter of 2011, compared to net income of \$12.0 million, or basic net income per share of \$1.31, on net sales of \$417.4 million for the second quarter of 2010. The results for the second quarter of 2011 included \$1.1 million of after-tax losses (\$1.7 million on a pre-tax basis) due to mark-to-market adjustments on fuel and aluminum hedges. The results for the second quarter of 2010 included \$4.7 million of after-tax losses (\$7.8 million on a pre-tax basis) due to mark-to-market adjustments on fuel and aluminum hedges and a \$0.4 million after-tax gain (\$0.6 million on a pre-tax basis) from insurance recoveries on assets lost or damaged due to the Nashville flood in May 2010.

On a comparable basis, the Company earned \$12.3 million in the second quarter of 2011, or comparable basic net income per share of \$1.33, versus \$16.3 million in the second quarter of 2010, or comparable basic net income per share of \$1.78.

The following table reconciles reported GAAP net income and basic net income per share to comparable net income and basic net income per share for the second quarter of 2011 and 2010:

|  | Second Quarter  |                               |         |         |
|--|-----------------|-------------------------------|---------|---------|
|  | Net I           | Basic Net Income<br>Per Share |         |         |
| In Thousands, Except Per Share Amounts         | 2011            | 2010                          | 2011    | 2010    |
| Reported net income (GAAP)                     | \$11,101        | \$12,043                      | \$ 1.21 | \$ 1.31 |
| Net loss on fuel & aluminum hedges, net of tax | 1,051           | 4,749                         | 0.11    | 0.52    |
| Impact of Nashville area flood, net of tax     | _               | (372)                         | _       | (0.04   |
| Other income tax changes                       | 114             | (99)                          | 0.01    | (0.01   |
| Total  | 1,165           | 4,278                         | 0.12    | 0.47    |
|  | <u></u>         |                               |         |         |
| Comparable net income (a)                      | <u>\$12,266</u> | \$16,321                      | \$ 1.33 | \$ 1.78 |

(a) This non-GAAP financial information is provided to allow investors to more clearly evaluate operating performance and business trends on a comparable basis for the second quarters of 2011 and 2010. Management uses this information to review results after excluding items that are not necessarily indicative of ongoing results.

The Company earned \$17.0 million, or basic net income per share of \$1.85, on net sales of \$782.5 million for the first half of 2011, compared to net income of \$16.7 million, or basic net income per share of \$1.82, on net sales of \$764.9 million for the first half of 2010. The results for the first half of 2011 included \$1.4 million of after-tax losses (\$2.4 million on a pre-tax basis) due to mark-to-market adjustments on fuel and aluminum hedges. The results for the first half of 2010 included \$4.6 million of after-tax losses (\$7.6 million on a pre-tax basis) due to mark-to-market adjustments on fuel and aluminum hedges and a \$0.4 million after-tax gain (\$0.6 million on a pre-tax basis) from the impact of the Nashville flood.

On a comparable basis, the Company earned \$18.6 million in the first half of 2011, or comparable basic net income per share of \$2.03, versus \$21.3 million in the first half of 2010, or comparable basic net income per share of \$2.32. The following table reconciles reported GAAP net income and basic net income per share to comparable net income and basic net income per share for the first half of 2011 and 2010:

|  | First Half |              |                               |                |
|--|------------|--------------|-------------------------------|----------------|
|  | Net Income |              | Basic Net Income<br>Per Share |                |
| In Thousands, Except Per Share Amounts   | 2011       | 2010         | 2011                          | 2010           |
| Reported net income (GAAP)   | \$17,014   | \$16,703     | \$ 1.85                       | \$ 1.82        |
| Net loss on fuel & aluminum hedges, net of tax   | 1,447      | 4,600        | 0.16                          | 0.50           |
| Impact of Nashville area flood, net of tax Impact of change in tax law regarding Medicare Part D subsidy | <u> </u>   | (372)<br>464 | _                             | (0.04)<br>0.05 |
| Other income tax changes   | 177        | (134)        | 0.02                          | (0.01)         |
| Total  | 1,624      | 4,558        | 0.18                          | 0.50           |
| Comparable net income (a)  | \$18,638   | \$21,261     | \$ 2.03                       | \$ 2.32        |

<sup>(</sup>a) This non-GAAP financial information is provided to allow investors to more clearly evaluate operating performance and business trends on a comparable basis for the first half of 2011 and 2010. Management uses this information to review results after excluding items that are not necessarily indicative of ongoing results.

J. Frank Harrison, III, Chairman and CEO, said, "Our results for the second quarter and first half of 2011 reflect ongoing challenges from a slow economic recovery and significantly higher commodity prices as well as the cycling of significant promotional activity in the prior year by a large customer. We continued to focus on finding new and innovative ways to bring value to our customers and consumers through new packaging and on driving improved efficiency throughout our operations."

William B. Elmore, President and COO, added, "As noted in our first quarter earnings release, we believed our biggest challenges were ahead of us. These challenges are reflected in our second quarter and first half results. While we were able to grow revenue in the second quarter and first half, consumers are migrating to lower cost channels and packages resulting in lower gross margin. While we have seen steady volume performance in our food store channel, we continue to experience weakness in the convenience store and on premise channels as consumers are impacted by high fuel prices. Higher costs for key raw materials, including fuel, resin for bottles, and sweetener, have resulted in greater increases in our costs than we experienced in the past two years. We continue to review our pricing and, whenever feasible, adjust to offset the higher costs; however, price increases have to be balanced against market conditions."

#### Cautionary Information Regarding Forward-Looking Statements

Included in this news release and other information that we make publicly available from time to time are forward-looking management comments and other statements that reflect management's current outlook for future periods. These statements include, among others, statements regarding the challenges we face in 2011, including the impact of higher commodity prices and lower sales trends in our convenience store business resulting from consumer reaction to higher fuel prices; our continued focus on improving our supply chain and minimizing operating costs; and our intention to make pricing adjustments as necessary to maintain profitability.

These statements and expectations are based on currently available competitive, financial and economic data along with our operating plans and are subject to future events and uncertainties that could cause anticipated events not to occur or actual results to differ materially from historical or anticipated results. Among the events or uncertainties which could adversely affect future periods are: lower than expected selling pricing resulting from increased marketplace competition; changes in how significant customers market or promote our products; changes in our top customer relationships; changes in public and consumer preferences related to nonalcoholic beverages; unfavorable changes in the general economy; miscalculation of our need for infrastructure investment; our inability to meet requirements under beverage agreements; material changes in the performance requirements for marketing funding support or our inability to meet such requirements; decreases from historic levels of marketing funding support; changes in The Coca-Cola Company's and other beverage companies' levels of advertising, marketing and spending on brand innovation; the inability of our aluminum can or plastic bottle suppliers to meet our purchase requirements; our inability to offset higher raw material costs with higher selling prices, increased bottle/can sales volume or reduced expenses; sustained increases in fuel costs or our inability to secure adequate supplies of fuel; sustained increases in workers' compensation, employment practices and vehicle accident claims costs; sustained increases in the cost of employee benefits; product liability claims or product recalls; technology failures; changes in interest rates; the impact of debt levels on operating flexibility and access to capital and credit markets; adverse changes in our credit rating (whether as a result of our operations or prospects or as a result of those of The Coca-Cola Company or other bottlers in the Coca-Cola system); changes in legal contingencies; legislative changes affecting our distribution and packaging; adoption of significant product labeling or warning requirements; additional taxes resulting from tax audits; natural disasters and unfavorable weather; global climate change or legal or regulatory responses to such change; issues surrounding labor relations; bottler system disputes; our use of estimates and assumptions; changes in accounting standards; impact of obesity and health concerns on product demand; public policy challenges regarding the sale of soft drinks in schools; the impact of volatility in the financial markets on access to the credit markets; the impact of acquisitions of bottlers by their franchisors; and the concentration of our capital stock ownership. The forward-looking statements in this news release should be read in conjunction with the more detailed descriptions of the above factors located in our Annual Report on Form 10-K for the year ended January 2, 2011 under Part I, Item 1A "Risk Factors" as well as those additional factors we may describe from time to time in other filings with the Securities and Exchange Commission. Except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements contained in this release as a result of new information or future events or developments.

-Enjoy Coca-Cola-

Coca-Cola Bottling Co. Consolidated CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) In Thousands (Except Per Share Data)

|  | Second           | Quarter   | First Half |           |
|--|------------------|-----------|------------|-----------|
|  | 2011             | 2010      | 2011       | 2010      |
| Net sales  | \$422,893        | \$417,361 | \$782,522  | \$764,859 |
| Cost of sales  | 257,320          | 249,353   | 467,788    | 450,148   |
| Gross margin   | 165,573          | 168,008   | 314,734    | 314,711   |
| Selling, delivery and administrative expenses  | 137,153          | 138,190   | 267,135    | 267,234   |
| Income from operations   | 28,420           | 29,818    | 47,599     | 47,477    |
| Interest expense   | 9,042            | 8,802     | 17,811     | 17,612    |
| Income before income taxes   | 19,378           | 21,016    | 29,788     | 29,865    |
| Income taxes   | 7,394            | 7,612     | 11,335     | 11,326    |
| Net income   | 11,984           | 13,404    | 18,453     | 18,539    |
| Less: Net income attributable to the noncontrolling interest   | 883              | 1,361     | 1,439      | 1,836     |
| Net income attributable to Coca-Cola Bottling Co. Consolidated   | <u>\$ 11,101</u> | \$ 12,043 | \$ 17,014  | \$ 16,703 |
| Basic net income per share based on net income attributable to Coca-Cola Bottling Co. Consolidated: Common Stock | \$ 1.21          | \$ 1.31   | \$ 1.85    | \$ 1.82   |
| Weighted average number of Common Stock shares outstanding   | 7,141            | 7,141     | 7,141      | 7,141     |
| Class B Common Stock   | ¢ 121            | ¢ 121     | ¢ 105      | ¢ 192     |
|  | \$ 1.21          | \$ 1.31   | \$ 1.85    | \$ 1.82   |
| Weighted average number of Class B Common Stock shares outstanding   | 2,067            | 2,044     | 2,059      | 2,036     |
| Diluted net income per share based on net income attributable to Coca-Cola Bottling Co.  Consolidated:           |                  |           |            |           |
| Common Stock   | \$ 1.20          | \$ 1.31   | \$ 1.84    | \$ 1.81   |
| Weighted average number of Common Stock shares outstanding – assuming dilution                                   | 9,248            | 9,225     | 9,240      | 9,217     |
| Class B Common Stock   | \$ 1.20          | \$ 1.30   | \$ 1.83    | \$ 1.80   |
| Weighted average number of Class B Common Stock shares outstanding – assuming dilution                           | 2,107            | 2,084     | 2,099      | 2,076     |